

**Public Announcement**  
**“Amtliche Bekanntmachung der**  
**Fachhochschule Südwestfalen –**  
**Verkündungsblatt der Fachhochschule**  
**Südwestfalen”**  
**of the South Westphalia University of**  
**Applied Sciences**  
Baarstraße 6, 58636 Iserlohn

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**Third Amendment**  
**to the Examination Regulations for the degree course**  
**Business Administration with Informatics**  
**at the South Westphalia University of Applied, Soest campus**

as of 07 August 2024

The wording is announced as follows:

**Note:**

*After the expiry of one year after the publication of these regulations, violations of procedural or formal requirements of the Higher Education Act or of the university's regulations or other law may only be invoked in accordance with the requirements of § 12 (5) of the Higher Education Act of North Rhine-Westphalia, otherwise such a complaint is excluded.*

**Third Amendment  
to the Examination Regulations for the degree course Business Administration with Informatics  
at the South Westphalia University of Applied, Soest campus**

as of 07 August 2024

In accordance with § 2 (4) and § 64 (1) of the Law governing the universities of the federal state of North Rhine-Westphalia (Higher Education Act) of 16 September 2014 (GV.NRW.P.547), as amended by Law of 5 December 2023 (GV.NRW.P.1278) and in accordance with § 1 (1) of the General Examination Regulations for Bachelor's and Master's Programmes at the South Westphalia University of Applied Sciences, the Faculty Council of the Faculty of Electrical Engineering of the South Westphalia University of Applied Sciences has issued the following regulations:

**Article I**

The Examination Regulations for the degree course Business Administration with Informatics at the South Westphalia University of Applied Sciences, Soest campus as of 8 August 2018 (Public Announcement "Amtliche Bekanntmachung der Fachhochschule Südwestfalen – Verkündungsblatt der Fachhochschule Südwestfalen" of the South Westphalia University of Applied Sciences – as of 15 August 2018) amended by regulations on 10 September 2021 (Public Announcement "Amtliche Bekanntmachung der Fachhochschule Südwestfalen – Verkündungsblatt der Fachhochschule Südwestfalen" of the South Westphalia University of Applied Sciences – as of 13 September 2021) are amended with the following changes:

1. In the table of contents, the entry "§ 15a Partial Examinations During the Semester" is inserted after the entry "§ 15 Portfolio".
2. § 3 is to be worded as follows:

**“§ 3  
Specific Prerequisites**

- (1) In addition to the general prerequisites in accordance with § 3 of the General Examination Regulations, applicants shall prove their language qualifications as follows:
  1. The applicant has studied English up to the Qualifikationsstufe 1 (year 11 for the G8-Abitur, otherwise year 12) or up to the acquisition of the entrance qualification for universities of applied sciences and passed with at least "Sufficient" (4.0); or
  2. the applicant has passed a TOEFL-Test with a score of at least 575 points or 232 points computer-based or 91 points internet-based; or
  3. the applicant has passed an IELTS- Test with at least an overall result of 6.5; or
  4. the applicant has passed a comparable language test in accordance with Paragraph 2 with an appropriate result.Applicants who have successfully completed a Bachelor's degree course entirely in English at a German university are not required to provide proof. Furthermore, applicants who have obtained their general or subject-restricted higher education entrance qualification in Australia, Canada, Ireland, New Zealand, the United Kingdom or the United States are not required to provide proof.
- (2) If proof of English language proficiency cannot be provided in accordance with § 3 (1), the applicant may, upon request, be invited to a combined oral and written examination in which English language proficiency is tested. Students are invited to the examination in text form with at least one week's notice. The examination is conducted and assessed by two examiners from the Faculty of Electrical Engineering. The examiners are appointed by the Chairperson of the Examination Board. The examination is a written examination lasting 120 minutes. The applicant is to be informed of the results in text form. In the case of not passing the examination, a written notification must also be issued stating the reasons and providing information on legal remedies. In the case of not passing the examination, it is possible to reapply at a later date. Applicants have no right to be re-examined before the deadline in the respective application period. A third application is excluded."

3. § 7 is to be worded as follows:

**“§ 7  
Scope and Type of Module Examinations**

In addition to the types of module examinations listed in §13 (1) in the General Examination Regulations, those can also be conducted as a portfolio (§ 15) or in the form of partial examinations during the semester (§ 15a).”

4. § 8 (2) (b) is to be worded as follows:

“b) Module examinations in the form of a seminar paper (§ 12), a combined form of examinations (§ 13), a portfolio (§15) or in the form of partial examinations during the semester (§ 15a) can be withdrawn two weeks after the registration. Module examinations in the form of a project assignment (§ 14) can be withdrawn two weeks after the registration.”

5. In § 13 and § 15 (2), the word “in writing” shall be replaced by the words “in text form”.
6. The following § 15a is inserted after § 15:

**“§ 15a Partial Examinations During the Semester**

- (1) A module examination can be divided into up to four partial examinations in suitable modules. These partial examinations are conducted in the form of written examinations, multiple choice examinations, electronic examinations (e-Exams), oral examinations, presentations or seminar papers during the semester.
  - (2) The total time of all partial examinations lasts at least 60 minutes and a maximum of 120 minutes per candidate. The total duration of all partial examinations in the form of written papers is typically 15 to 25 pages of 30 lines each (excluding figures and tables).
  - (3) The binding division, type and scope of the partial examinations will be announced by the examiner in text form during the first session. This also includes the weighting of the individual partial examinations for the calculation of the overall grade for the module. The examiner can also determine whether all individual partial examinations must be successfully passed in order to pass the module examination or whether a grade compensation is possible.
  - (4) Furthermore, the regulations of §§ 17 (1) to (3), 18, 19, 20 and 21 of the General Examination Regulations apply accordingly.
7. In Enclosure 1, in the compulsory modules “Business Administration I” and “Business Administration II”, the entry “X” in the “Academic achievement” column is deleted.
8. In Enclosure 1, the module “Databases” is renamed “Data Management”.

9. Enclosure 2 is to be worded as follows:

## Enclosure 2: Compulsory Elective Modules Business

	Module	Semester	Preliminary examination performances	ECTS Credits
<b>Enclosure 2 A)</b>				
<b>Focus: Markets</b>				
	Marketing Research	5 / 6 / 7		5
	Marketing Communications	5 / 6 / 7		5
	Consumer Behavior	5 / 6 / 7		5
	Service Management	5 / 6 / 7		5
	Business Model Design	5 / 6 / 7		5
	Empirical Research Seminar	5 / 6 / 7		5
	Sales Management	5 / 6 / 7		5
	Negotiation Management	5 / 6 / 7		5
	Digital Consumer Engagement & Social Media Management	5 / 6 / 7		5
	Business Simulation	5 / 6 / 7		5
	Advanced Management Strategies	5 / 6 / 7		5
	Current Developments in Markets	5 / 6 / 7		5
<b>Enclosure 2 B)</b>				
<b>Focus: Resources</b>				
	Advanced Corporate Finance	5 / 6 / 7		5
	Business Development Management	5 / 6 / 7		5
	Product Management	5 / 6 / 7		5
	Operations Management	5 / 6 / 7		5
	Introduction to Project Management	5 / 6 / 7		5
	Advanced Project Management	5 / 6 / 7		5
	Operations Research	5 / 6 / 7		5
	Human Resources	5 / 6 / 7		5
	Supply Chain Management	5 / 6 / 7		5
	Current Developments in Resources	5 / 6 / 7		5
<b>Enclosure 2 C)</b>				
<b>General Business Electives</b>				
	Foreign Trade	5 / 6 / 7		5
	Leadership Science	5 / 6 / 7		5
	International Financial Markets	5 / 6 / 7		5
	Judgement & Decision Making in Management	5 / 6 / 7		5
	Entrepreneurial Finance	5 / 6 / 7		5
	Startup Project	5 / 6 / 7		5
	CSR / Business Ethics	5 / 6 / 7		5

	English for Specific Purposes	5 / 6 / 7		5
	Organisational Psychology	5 / 6 / 7		5
	Current Developments in Business I	5 / 6 / 7		5
	Current Developments in Business II	5 / 6 / 7		5
	Current Developments in Business III	5 / 6 / 7		5
	Challenges in International Management I	5 / 6 / 7		5
	Challenges in International Management II	5 / 6 / 7		5
	Internship(s)*	5 / 6 / 7		5/10/15

\* A maximum of 15 credits can be completed in the form of an internship in accordance with the relevant module description.

10. Enclosure 3 is to be worded as follows:

### Enclosure 3: Compulsory Elective Modules IT

	Module	Semester	Preliminary examination performances	ECTS Credits
	<b>Development</b>			
	Programming	5 / 6 / 7		5
	Introduction to Programming (Python)	5 / 6 / 7		5
	Advanced Programming	5 / 6 / 7		5
	<b>SAP / ERP</b>			
	SAP Analytics Cloud	5 / 6 / 7		5
	ERP Application Programming	5 / 6 / 7		5
	ERP Configuration	5 / 6 / 7		5
	ERP Lab Exercises	5 / 6 / 7		5
	<b>E-Business</b>			
	Net Economy	5 / 6 / 7		5
	Understanding Artificial Intelligence	5 / 6 / 7		5
	Socio-Technical Topics in IS	5 / 6 / 7		5
	<b>Analytics</b>			
	Business Analytics	5 / 6 / 7		5
	Advanced Business Analytics	5 / 6 / 7		5
	Advanced Business Analytics – Data Analysis Lab Exercises	5 / 6 / 7		5
	<b>Process Management</b>			
	Business Process Analysis	5 / 6 / 7		5
	Business Process Automation	5 / 6 / 7		5
	Digital Process Transformation	5 / 6 / 7		5
	<b>General</b>			
	Current Developments in Business IT I	5 / 6 / 7		5
	Current Developments in Business IT II	5 / 6 / 7		5

## Article II

These regulations will come into effect the day after their publication with the condition that

1. the amendments in Enclosures 1 to 3 shall apply for the first time in the winter semester 2024/2025 and
2. the examination in the modules "Quality Management", "Quantitative Analyses in International Management", "IS Project" and "Advanced Web Development" can be taken for the last time in the examination period of the summer semester 2026, provided that the examination procedure in the module concerned has already begun.

These regulations are published in the Public Announcement "Amtliche Bekanntmachung der Fachhochschule Südwestfalen - Verkündungsblatt der Fachhochschule Südwestfalen" - of the South Westphalia University of Applied Sciences.

They are issued after review by the Rectorate of the South Westphalia University of Applied Sciences on the basis of the resolution of the Faculty Council of the Faculty of Electrical Engineering as of 06 August 2024.

Iserlohn, 07 August 2024

The Rector of the South Westphalia University of Applied Sciences

A handwritten signature in black ink, appearing to read 'C. Schuster', with a long horizontal stroke extending to the right.

Professor Dr. Claus Schuster